

Osmium Is A Game Changer

By Ingo Wolf, Director of the German Osmium Institute, and Ljuba Jakić, Director Insignitus Gold

OSMIUM-INSTITUT
zur Inverkehrbringung und Zertifizierung von Osmium GmbH


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G O L D



The new Serbian Osmium Institute for the marketing and certification of osmium receives certified and crystalline osmium from the manufacturing country, Switzerland, and the analysing country, Germany, and exclusively introduces this chemical element to the regional market. This institute is tasked with informing interested parties and the press, as well as answering questions from investors in kind

So, if you have lost faith in cash and want to bequeath a tangible asset with a high value density, want to hold values in transportable tangible assets or want to get out of gold or BTC investments, osmium is the right choice - advise our interlocutors Ingo Wolf and Ljuba Jakić.

There are eight precious metals in the periodic table. Seven have been introduced to the market and are already known in Serbia. The eighth precious metal is called osmium and has some really special characteristics. So, it is probably time to talk about this last precious metal, because it has the special quality of being absolutely unfalsifiable. And this fact makes even long-time investors in gold or silver sit up and take notice. In the

context of further escalations of security issues across Europe, osmium is now becoming a game changer, because it has the highest value density of all metals for transporting values: 30 times higher than gold.

THE LAST, MOST FASCINATING AND SECURE PRECIOUS METAL.

Osmium is the eighth and last of the precious metals. It is available to investors in kind in its crystalline form. Crystallisation involves high safety measures in the laboratory, due to its specialised chemistry, and is extremely time and energy consuming. Thanks to its extraordinary beauty, it is known as the "Sunshine Element". Osmium is used for the production of exclusive jewellery and as an investment metal for long-term capital investments.

Trade in the world's rarest and most expensive precious metal is now also offered in Serbia. The Osmium Institutes have held the exclusive rights to sell crystalline osmium since 2014 and have been systematically introducing the metal to the market since then. Crystalline osmium has been certified for purchase for several years now and is increasingly in demand as a tangible asset. It is for this reason that the success story is now being repeated in other countries, including Serbia.

WHY OSMIUM?

There are many reasons why osmium is the perfect product for manufacturing jewellery, but also for investing in tangible assets. The market is currently divided between



3% in the jewellery segment and 97% in the tangible assets segment. Only about 22 tons of osmium, i.e., one cubic metre, are available for mining and crystallisation. These reserves are supplemented by rarely accessible resources of about 16m³ in the 7 km thick crust of the planet. At the current price, the total market size is about 35 to 40 billion euros. With expected price increases over the next few years, the size of the market could expand to 200 billion euros. Sales are now guaranteed through 1,200 international dealers. In Serbia, the phase of expanding the distribution network is now getting underway. Interested investment advisors or brokers are very welcome to join the team and can apply for one of the coveted positions as trading partners of the

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rarest metal in the world under the number: 98387484623987482.

Each piece of osmium is registered in a worldwide database. This procedure is also in the interest of the customer for the possible resale of osmium. Only registered customers can easily resell to another private customer by disclosing the Osmium-Identification-Code and entering the Owner-Change-Code.

The promotion of multi-client online shops and physical outlets takes place virally, simultaneously around the globe. In each country, a team at the local institute works with financial magazines and lifestyle publications to increase awareness. This is now also the case in Serbia, though negotiating the customs guidelines for the metal proved complex.

The work that now awaits the team of the Serbian Institute is essentially to disseminate information, implement good marketing and implement administrative activities and communication work.

Security for the investor in kind arises because the Osmium-Identification-Code is only issued by the German Osmium Institute and the customs agreements of the countries



are based on this database. One could call it a “political monopoly” that protects the customer. With the introduction of the Owner-Change-Code in 2020, the osmium database has also reached the status of a property register. On this basis, absolute control over every piece of osmium is assured. Money laundering and resale after a hypothetical theft are thus prevented. Owners of crystalline osmium usually keep it at home.

Osmium, as the rarest metal in its crystalline form, thus has the potential to become a kind of barter currency that can gain special significance in the real asset investor sector. In the case of osmium, we are not actually talking about a shortage or the search for new deposits and mines, but rather the probable unavailability that has never occurred with any other element.

In 2020, osmium was in demand primarily in its crisis, inflation and asset protection function. The pandemic proved to be a catalyst and trend booster, driving sales and demand significantly higher. Thanks to its non-existent correlation to equities, the euro and interest rates, osmium serves as an

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anchor of stability, especially in diversified portfolios, and reduces their overall risks. Even when, as at present, the price of gold is falling and the price of diamonds is crashing, with sales plummeting by 90 per cent, osmium has proved stable, unimpressed by the downturn. Buying osmium makes more sense than ever in the face of exploding debt. And even states are considering the inclusion of osmium in their state reserves.

It should be noted that the establishment of an institute structure generates a high level of trust. European science institutes have a very good international reputation and enjoy trust in cooperation. Since this trust has never been disappointed over previous years, the Osmium Institutes have become an authority

on osmium-related questions for private individuals, journalists and state leaders, as well as opinion leaders. Osmium is an exotic metal that most people have never previously had any contact with. The absolute openness in dealing with corporate governance, ethical sourcing, ethical sales, pricing, FAQs and structures of distribution and trade have earned the Osmium Institutes the trust of the media, the market and customers.

Osmium is valued and acquired by tangible asset investors primarily because of its high value density and absolute resistance to falsifiability. This precious metal is a long-term tangible investment that is easily transportable and usually disappears into a safe for many years.

FIELDS OF ACTIVITY OF THE OSMIUM INSTITUTES:

- Distribution of osmium
- Providing information about osmium
- Research into osmium
- Drafting of publications presenting osmium
- Certification of osmium

- Introducing osmium to markets
- Commissioning the cutting of osmium for jewellery applications
- Supporting wholesale partners
- Selling osmium in its crystalline form
- Enabling the running of retail outlets for partners
- Operating online shops
- Conducting quality checks for processing and distribution-ready products
- Finding new sales partners and tipsters
- Training players on the osmium market

When osmium trading began, the typical buyer was an ambitious private individual who wanted to be there at the start of a genuine new investment opportunity. That buyer type has today changed.

Osmium is now of interest to everyone, because it is available to those with both limited and large budgets. You can get Osmium-Squares for a few hundred euros or purchase family office boxes with values exceeding 10 million euros.

So, if you have lost faith in cash and want to bequeath a tangible asset with a high value density, want to hold values in transportable tangible assets or want to get out of gold or BTC investments, osmium is the right choice for you.

OSMIUM'S SIGNIFICANT MARKET ADVANTAGES AND UNIQUE SELLING POINTS:

- A limited resource
- The last precious metal to be introduced to the market
- Absolutely unfalsifiable
- Beauty and elegance as product features
- Perfect display and packaging
- Purchase also possible via cryptocurrencies
- Exchange for other precious metals possible
- Made in Switzerland and Germany
- Security through electronic certificates
- Not traded on a stock exchange, no “paper osmium” on the market

If you want to find out more about osmium, just contact the Osmium Institute in Serbia. It is worth your while and you will receive exciting insights. You are also welcome to meet a local dealer in Serbia

and hold osmium in your hand and watch it sparkle in the sunlight.

As for jewellers, manufacturers and goldsmiths, there is now also an opportunity to produce the first jewellery items and take

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advantage of the extraordinary attention that osmium jewellery also enjoys on the specialised jewellery world stage. Manufacturers like Ulysse Nardin, Hublot, UNE and many other timepiece specialists are already working with this very unique metal. Here, too, there are great opportunities for collectors and investors to take advantage of early market entry before osmium runs out, which will happen one day soon.

Americans have dubbed this juncture the Osmium Big Bang. This refers to the point at which demand for crystalline osmium will massively exceed the outgoing supply. The price of osmium will then probably experience strong shifts.

